STRATEGIES FOR ENVIRONMENTAL REVIEW & PERMITTING IN UPPER GREAT LAKES

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NEW OR EXPANDED FACILITIES AND OPERATIONS MAY TRIGGER ENVIRONMENTAL REVIEW AND PERMITTING

 Certain business decisions may trigger regulatory processes that can significantly impact budgets, schedules, and outcomes

• These business decisions include:

- Construction of new facilities
- Expansion of existing facilities
- Significant changes in operations with environmental consequences
- Proposals for new activities requiring federal or state commitments/actions
- Acquisition of other entities (under certain circumstances)
- Environmental review and permitting may be required for previously exempt activities



CURRENT REGULATORY ENVIRONMENT CAN BE DAUNTING

- Litigation and public policy considerations have changed the regulatory landscape
- Regulatory trends across the country are adversely affecting business objectives
 - Duration and expense of environmental review and permitting
 - Unexpected regulatory requirements create uncertainty in company planning (e.g., budgets, development)

• Agencies may:

- Default to requiring environmental review or permitting
- Refuse to exercise discretion favorably for project(e.g., limit scope of requirements or apply available exemptions)
- Increase opportunities for public involvement
- Respond to public involvement by imposing additional requirements
- Delay in making controversial decisions



REGULATORY TRENDS CAN CREATE PARTICULAR CHALLENGES IN UPPER GREAT LAKES

• Upper Great Lakes Region's Environmental Setting:

- Abundant and highly valued water resources
- International and interstate waters
- Extensive wetlands
- National forests and wilderness areas subject to unique laws
- Proactive regulatory community with significant laws and guidance on environmental matters
- High-profile environmental proceedings attract national attention and opposition
- Projects in Upper Great Lakes May Be Subject to Additional Statutory and Regulatory Requirements
 - Jurisdictional and procedural considerations (e.g., evidentiary hearings, federal-state coordination)
 - Substantive requirements (e.g., different standards, anti-degradation)



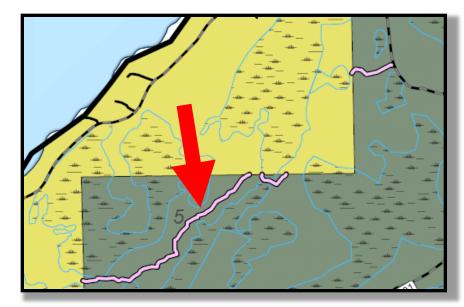
FOUR KEY STRATEGIES TO IMPROVE BUSINESS OUTCOMES

- Project Planning
- Understanding the Legal Framework
- Facilitating Agency Decision-Making
- Navigating the Process



PROACTIVE VS. REACTIVE PLANNING

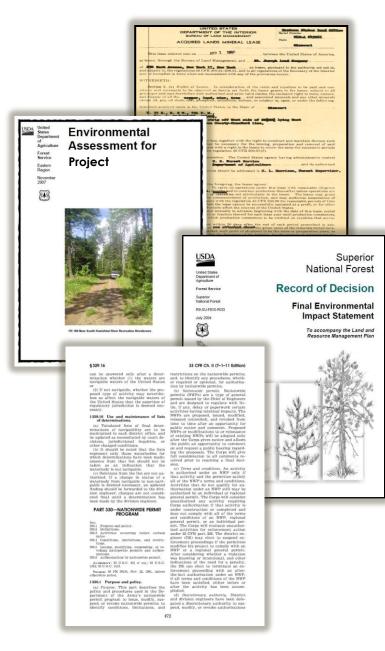
- Do not assume that particular regulatory requirement will not apply due to previous agency decisions
- Carefully review proposed activity or project to ensure that no component is omitted from the planning process
- Ensure company expectations and commitments reflect realities of environmental review and permitting



- Once a company publicly proposes a project or activity, the regulatory process may be triggered and companies risk losing control of the process
- Strategic choices in deciding what activity to pursue may significantly affect environmental review and permitting requirements, including:
 - Whether certain regulatory approvals are required
 - The form, scope and duration of environmental review
 - Which federal or state agencies are involved and in what capacity
 - Degree of public involvement



KNOWING IS HALF THE BATTLE

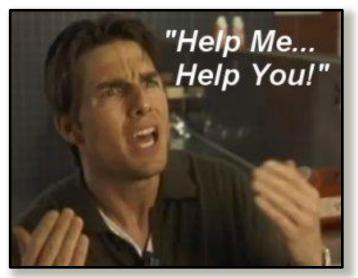


- Identify <u>all</u> potential environmental permit requirements
- Understand environmental review options (EIS, EA, CX)
- Assess which regulatory processes are likely to be critical path and the relationship between various permitting programs
 - Be prepared to engage the agencies on the law, including their own regulations
- Develop early advocacy positions on key permitting issues
- Assemble favorable precedent



HELP AGENCIES HELP YOU

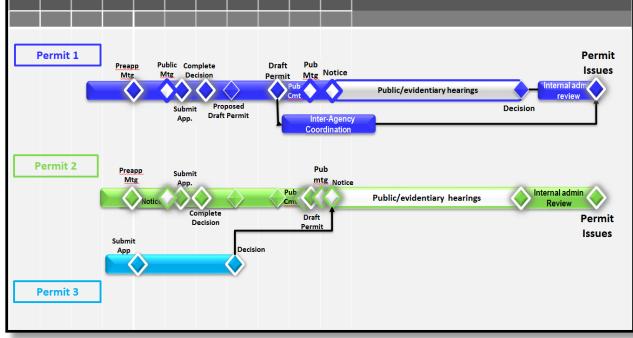
- Agencies identify various barriers to efficient environmental review and permitting processes:
 - Insufficient technical information
 - Inadequate budgets
 - Limits to staff time and resources
- Eliminate these barriers to reduce risks of project delay
 - Listen to agency needs/concerns and adjust strategy accordingly
 - Negotiate cost recovery agreements
 - Submit technical information early in process
 - When appropriate, prepare draft documents and materials for agency consideration
 - Help define roles and responsibilities among different agencies
- These strategies have other benefits:
 - Develop productive partnership and credibility with key decisionmakers
 - Persuade agencies that more limited scope is appropriate based on sound science and technical data





CONTROL THE PROCESS OR THE PROCESS WILL CONTROL YOU

- Projects often involve both federal and state permits
- Careful coordination with all federal and state agencies is necessary to:
 - Avoid duplicating work and activities
 - Minimize risk of procedural defects
 - Avoid delays while agencies determine next steps
 - Prevent opponents from hijacking process



Key tactics include:

- Align milestones & integrate procedures
- Facilitate exchange of information and coordination among agencies
- Consolidate opportunities for public involvement
- Identify and adhere to statutory/regulatory timeframes
- Develop administrative record to defend or challenge permit decision





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